

Drain Expenses

By: Melinda Sperl

This week a customer told me that I was double the price of another landscaper on a quote I did a while back. Because I was called back to this customer I had to ask about the cheaper drain he had installed that I had missed out on. While I only install drain system constructed with solid PVC pipe, quality catch basins and sanitary angles to allow for removal of water from that yard for 20+ years, others were quoting half price to install a drain pipe that is perforated with a "sock" surrounding it. What is not said by this cheaper drain consultant is that this pipe will allow tree and plant roots to penetrate that pipe then expand that pipe as it grows. The pipe then breaks leaving the homeowner with a totally useless drain system usually happening within 1-5 years.

I am a consumer too and I really understand expenses when I quote landscape jobs but I find that I just can't beat those cheaper guys nor can I cut the quality of our work. Remember that this customer called me back out after a year.....

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